



FAX

Data (Date) 05/11/2002

Pagine (Pages) 1 + 1

A (To)

DA (From)

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Protocollo		___/___/___

COMMENTI (Comments)

Hereby I'm sending you the Letter of Intent.

BEST REGARDS

EIDOS SISTEMI DI FORMAZIONE
(Laura De Luca)



Dr. Paolo Manzelli

**LRE-EGO-CreaNET Università di Firenze
Via Maragliano, 77
50144 FIRENZE**

**Rome, 5/11/2002
Prot. MA/1599/ldl**

Object: Letter of Intent to belong to the CLUSTER OF PARTNER's of the SK-SH STAKEHOLDER NETWORK.

EIDOS would like to be involved in the Stakeholder network of the pilot project "SKILLS SHORTAGE", proposed by the LRE-EGO-CreaNET Research Educational Laboratory of the University of Florence, Italy, under the @LIS program call.

EIDOS, an Italian company established in 1990 in Rome, provides Business Internet Solutions on Microsoft platform, in the areas of IT Training, Applications and Operations. EIDOS has some previous experiences in multinational eLearning dedicated to bridge the ICT skills gap. The following ongoing projects are in this field:

- **iCIS:** An IST trial project in which a networked consortium of SME training and assessment specialists build and experiment on on-line learning platform and community for ICT engineers to better manage their personal career path through on-line personality assessments and career building including on-line courses and communities. The pilot is carried out in 3 countries (Italy, the Netherlands and Portugal). In this project we are also working with the University of Twente that provides the independent scientific validation of the experiment.
- **Multitrain:** Comparable with ICIS but but carried out in the eContent programme and focused on learning not ICT professionals to become ICT professionals through a web based eLearning platform (bridging the skills gap). Also this project is carried out through a partnership in multiple European countries. EIDOS and University of Twente are also partner in this project.

Sincerely yours,

On behalf of EIDOS
Chief Executive Officer

Vittorio Goletti

A handwritten signature in black ink, appearing to read "Vittorio Goletti", written over a faint printed name.