



To Whom it May Concern

Athens, 13/09/2002

Letter of Intent

Dear Sir / Madam

It is hereby confirmed that EUROPEAN DYNAMICS, wishes to participate to the SKILL SHORTAGE proposal in the context of the @LIS Programme according to the rules and regulations of the EU Commission's call for Proposals for this programme.

EUROPEAN DYNAMICS wishes to participate in "SKILLS SHORTAGE" @lis proposal as an expert in development of knowledge management applications, collaborative platforms and e-learning tools. EUROPEAN DYNAMICS as an experienced IT system integrator and with extensive knowledge of the necessary technical infrastructure, technology and frameworks sees a key role in this proposal. Furthermore, we consider that the work and expected results of 'SKILL SHORTAGE' could have a significant potential to be exploited within our Company.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'N. Floratos', is written over a light blue horizontal line.

Nikos Floratos
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